

Meeting Date: May 21, 2019
Department: Engineering & Public Works
Prepared By: George Elliott, P.Eng., Director of Engineering and Public Works
Reviewed By: Bill Dakin, Director of Financial Services
Reviewed by: Greg McClinchey, Chief Administrative Officer
SUBJECT: **2019 Corporate Fleet and Equipment Tender Award Report EPW 19-013**

RECOMMENDATION

It is recommended that the six tenders for Fleet and Equipment be awarded as follows, funded from the Fleet Reserve:

1. Compact Loader Backhoe for Cemetery Operations awarded to Advance Construction Equipment Ltd. at a bid price of \$101,700.00 including Trade-In
2. Tandem Truck with Setback Front Axle for Public Works awarded to Carrier Centers at a bid price of \$291,370.50
3. 2019 Model Tractor Loader Backhoe 4 Wheel Drive for Public Works awarded to Strongco Limited Partnership at a bid price of \$115,260.00 including Trade-In
4. Two Compact Mini Vans for Environmental Services awarded to Blue Mountain Chrysler Ltd. at a bid price of \$65,528.70
5. Wide Area Mower for Community Services awarded to Fulline Farm & Garden Equipment at a bid price of \$83,620.00
6. 2019 Cargo Van for Community Services awarded to Oxford Dodge Chrysler (1992) Ltd. at a bid price of \$43,576.19, including a drop down ladder option

BACKGROUND

Bids were received in response to 2019 Tenders for equipment for the Municipality with the deadline of 2:00 p.m. on Monday, April 15, 2019.

The following municipal staff attended the tender opening:

- Bill Dakin Treasurer
- Jennifer Dolbear Accounts Payable Officer

FINANCIAL IMPLICATIONS

The lowest tenders are recommended for Council approval with the exceptions outlined in the bid summary.

All units are within the 2019 approved budgets for fleet. Remaining funds will go to each Department's fleet reserve. Funds through sale or auction of existing equipment will also go back into the Department's fleet reserve. The Municipality receives 86% refund on all HST.

SUMMARY OF BIDS

- **2019 COMPACT LOADER BACKHOE**

- One (1) bid was received

Advance Construction Equipment Limited RR3, 6297 County Road 109 S. Harriston ON N0G 1Z0 JCB Equipment			
Bid Price:	Less Trade-in:	HST:	Total Bid Price:
\$102,500.00	\$12,500.00	\$11,700.00	\$101,700.00

- **2019 TANDEM TRUCK WITH SETBACK FRONT AXLE**

- One (1) bid was received

Carrier Centers 645 Athlone Place Woodstock ON N4S 7V8 International Trucks			
Bid Price:	Air Tax:	HST:	Total Bid Price:
\$257,750.00	\$100.00	\$33,520.50	\$291,370.50

- **2019 MODEL TRACTOR LOADER BACKHOE – 4 WHEEL DRIVE**

- Three (3) bids were received ranging from \$114,130.00 to \$118,900.93, which includes trade-in. Lowest bid did not provide specifications as per tender. Trade applicable.

Strongco Corporation 1075 Clark Blvd. Brampton ON L6T 3W4 Case Backhoe			
Bid Price:	Less Trade-in:	HST:	Total Bid Price:

\$145,000.00	\$43,000.00	\$13,260.00	\$115,260.00
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- **TWO COMPACT MINI VANS**

- Four (4) bids were received ranging from \$65,528.70 to \$73,831.94. Awarded to the Lowest Bid.

Blue Mountain Chrysler Limited 9950 Hwy 26 E Collingwood ON L9Y 3Z1			
Bid Price:	Air Tax:	HST:	Total Bid Price
\$ 57,990.00	Included.	\$7,538.70	\$65,528.70
Note: Base price per van \$28,995.00.			

- **2019 WIDE AREA MOWER**

- Three (3) bids were received ranging from \$83,620.00 to \$93,917.11. Awarded to the Lowest Bidder.

Fullline Farm and Garden Equipment 21911 Simpson Road Glencoe ON N0L 1M0		
Bid Price:	HST:	Total Bid Price
\$74,000.00	\$9,620.00	\$83,620.00

- **2019 Full SIZE CARGO VAN**

- Three (3) bids were received ranging from \$41,307.15 to \$70,875.45. Awarded to the Lowest Bidder.

Oxford Dodge Chrysler (1992) Ltd. 1249 Hyde Park Road London, ON N6H 5K6			
Low Bid \$41,307.15 plus optional ladder			
Bid Price	Optional Ladder	HST	Total Bid Price
\$36,555.00	\$2,008.00	\$5,013.19	\$43,576.19

CONSULTATION

The tender preparation, reviews, and recommendations were done in coordination with:

- Chief Administrative Officer
- Director of Financial Services
- Director of Community Services

- Director of Engineering & Public Works
- Manager of Public Works